

BRANDON M. FLETCHER

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OBJECTIVE

Seeking a sales position with a firm that will provide a rewarding and successful career mutually beneficial to both the employee and employer. Determined to demonstrate a quality work ethic, positive attitude and organizational commitment to achieve career advancement.

EDUCATION

Texas A&M University, College Station, Texas
Degree: Bachelor of Arts in Communication

December 2016

WORK EXPERIENCE

S&B Roofing Company, Keller, Texas
Sales Associate

June 2012 – Present

- Business-to-Business sales prospecting insurance agents, real estate agents and property management
- Increased sales revenue by 10% annually while penetrating new market territory resulting in \$1M in revenue over the last 2 years
- Handled to completion customer service calls and follow-up meetings to deliver job estimates and sign customer contracts
- Ensured customer satisfaction by completing each task in a timely fashion and working with clients to address their needs while processing and invoicing for all projects

Ft Worth Community Credit Union, Bedford, Texas
Human Resources Intern for Senior VP

December 2012 – August 2015

- Worked directly for and assisted the Senior VP of Human Resources at the corporate headquarters
- Daily tasks consisted of the following:
 - Various administrative duties
 - Managed and organized personnel and employment files for over 250 employees
 - Assisted with interviewing new candidates for employment
 - Maintained Human Resource records in Ceridian, Day Force, and ABRA

ACTIVITIES

Aviation

July 2017

- Obtained a Private pilot's license and Instrument rating
- 320 flight hours across Texas, Arizona and California

F.I.R.E (Finance Insurance Real Estate) Club

September 2015

- Establishing connections with students and professionals alike expressing past experiences and future opportunities in the fields of Finance, Insurance, and Real Estate

The Big Event, Bryan, Texas
Volunteer Group Leader

April 2016

- Participated in a community service project benefiting families in need throughout Bryan/College Station

PERSONAL SKILLS

- Microsoft Word and Excel
- Goal Oriented
- Coachable/Teachable
- Customer Service
- Highly Motivated
- Concise Written and Interpersonal Skills